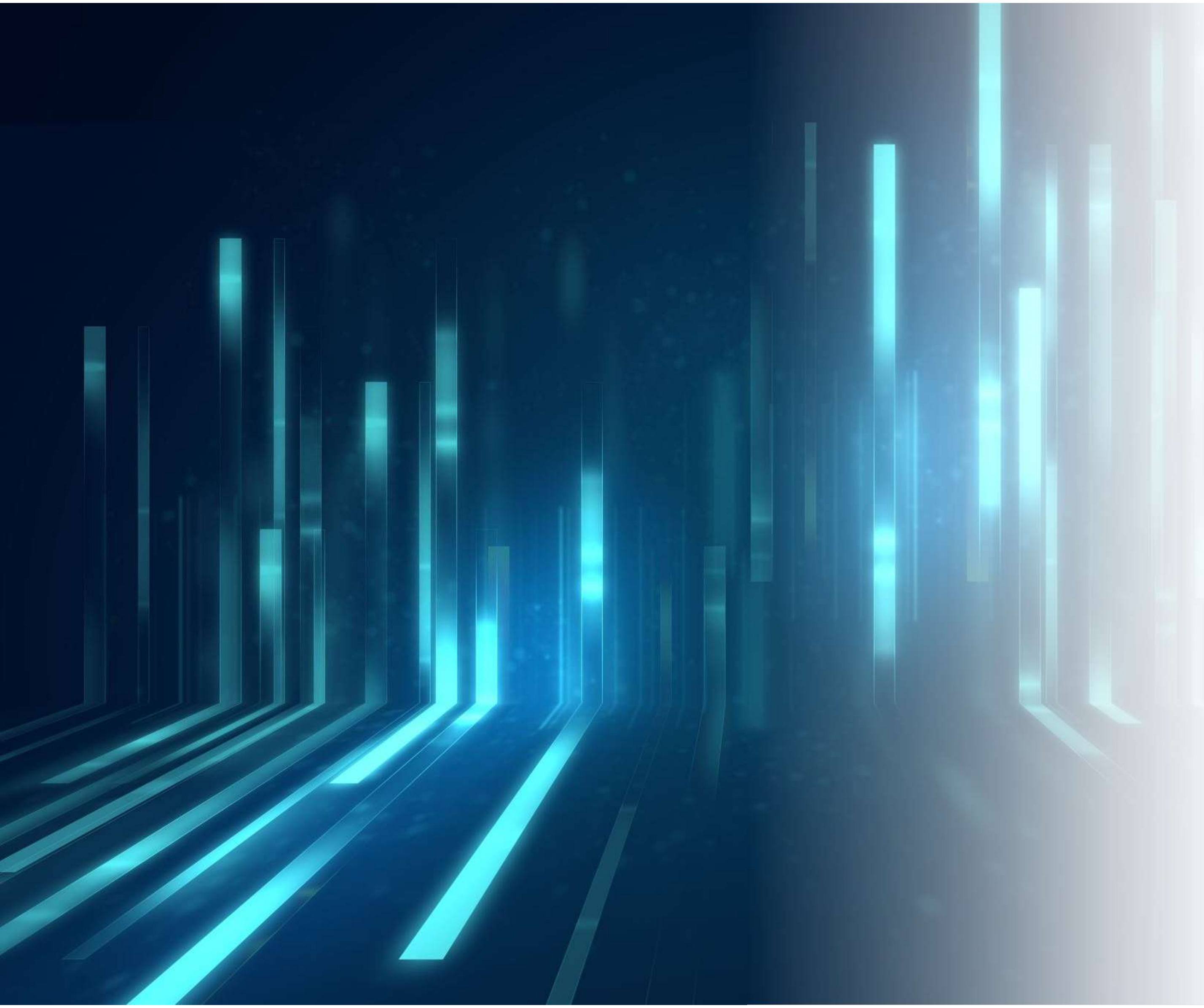
2027 Revenue Forecast

July 2026



Agenda

Revenue Forecast

- Forecast Assumptions
- Summary Results
- Top 4 Revenues

Next Steps and Discussion

Assumptions and Notes

1. Status Quo Annual Increases
   Excludes:
   - Roadmap assumptions
   - Funding to balance the budget
2. Inflation 4% (where applicable)
3. Grants Continue, No New Grants
4. Fire Marshal Fees, Most Lack Data
5. No Change to Forecasting Methods

Next

Revenue Forecast

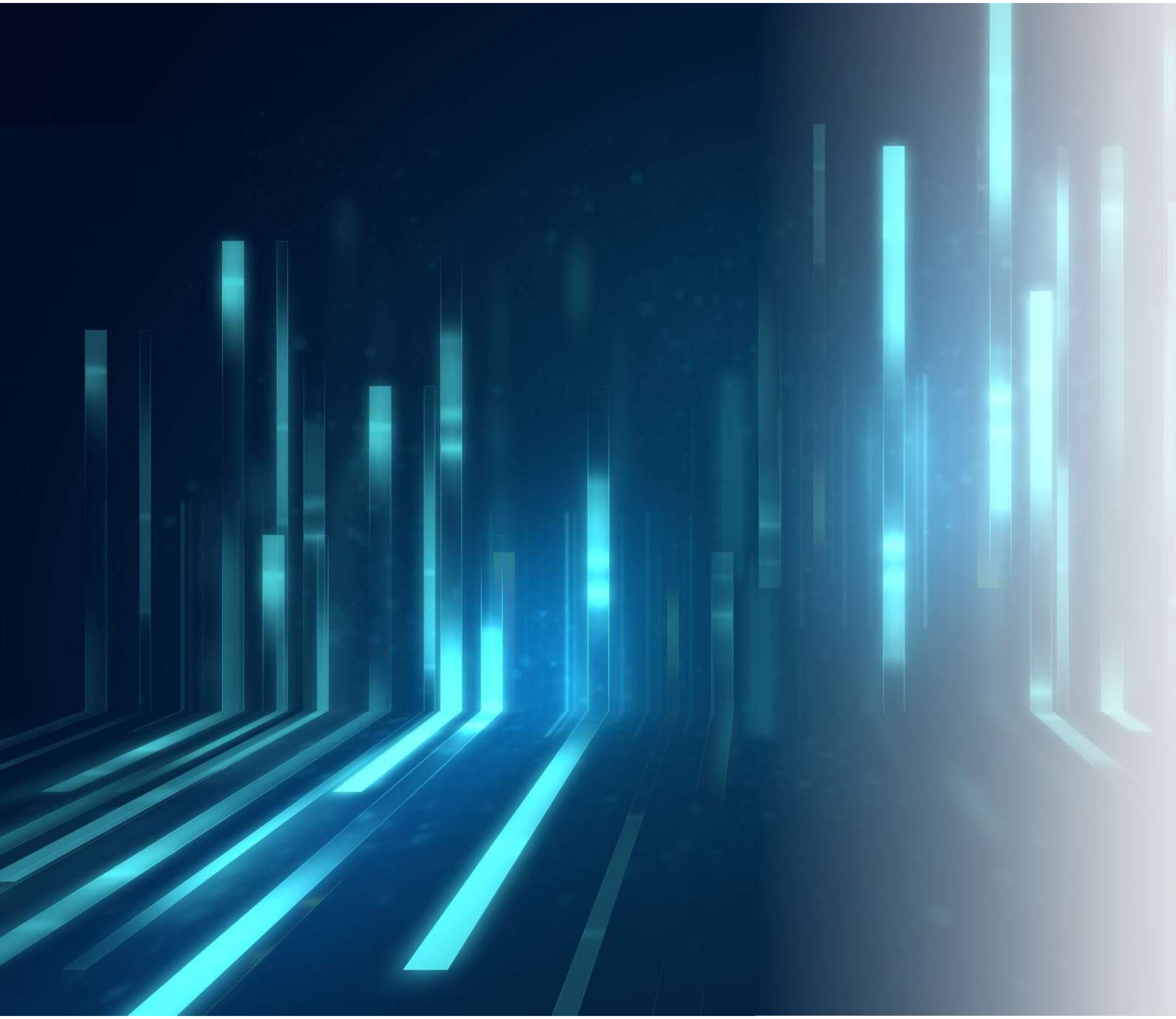
- Forecast Assumptions
- **Summary Results**
- Top 4 Revenues

Next Steps and Discussion

Summary Results

Overall Revenues +1.2% +$1.5M

- Most revenues are expected to increase modestly.
- GEMT forecasted losses netted with increases.
- Existing property owner impact +1.0%



Next

Revenue Forecast

- Forecast Assumptions
- Summary Results
- **Top 4 Revenues**

Next Steps and Discussion

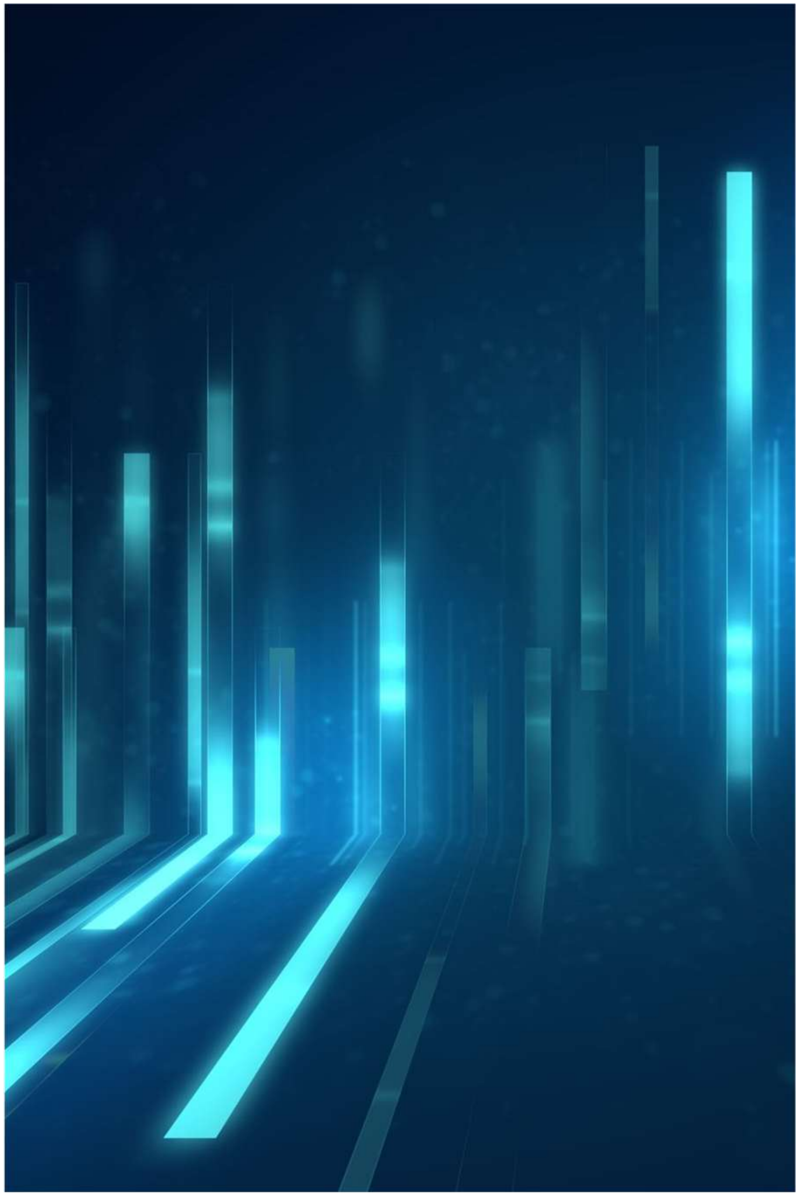
Property Tax
$98.3M - 74% of Total

Forecast includes, prior year plus:

- +1% Annual Increase
- +1% New Construction

Banked Capacity (Fire) ~$5M

Our levies will not be affected by a modest drop in AV



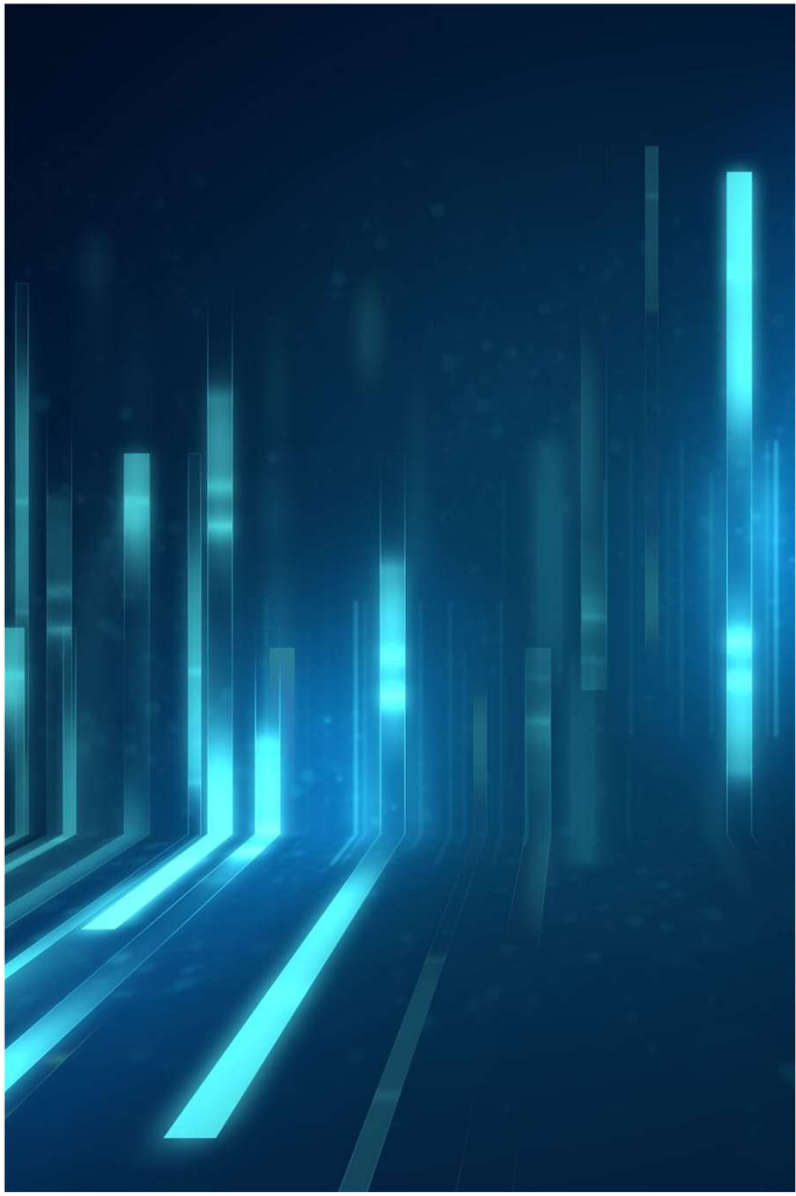
Benefit Charge

$15.0M - 11% of Total

Forecast includes, prior year plus:

- +2% Annual Increase

Capacity ~$63M



GEMT

$7.5M – 6% of Total

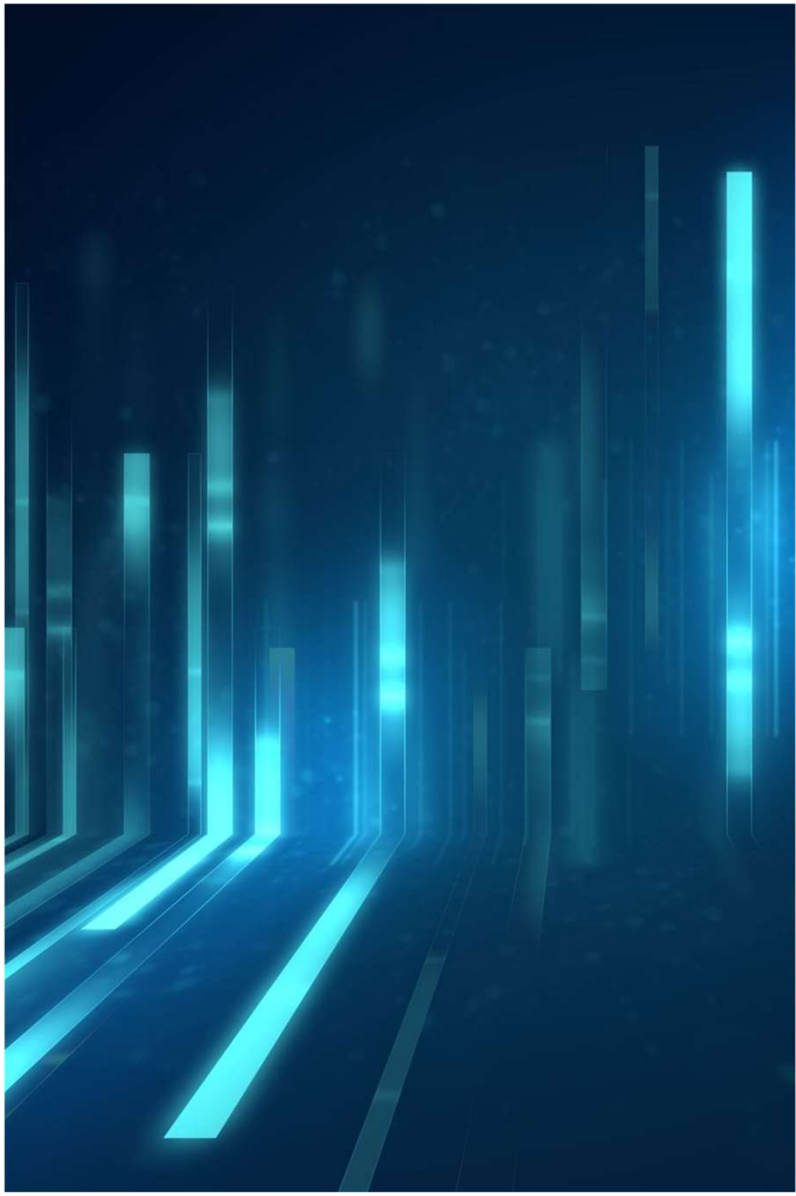
Forecasted based on three-year average.

The result is then reduced by 40% to account for:

- ❑ Changes in treatment of capital expenditures
- ❑ Projected Medicaid eligibility
- ❑ Program reimbursement changes (coming soon)

This is the final year of step down for operating revenue forecast.

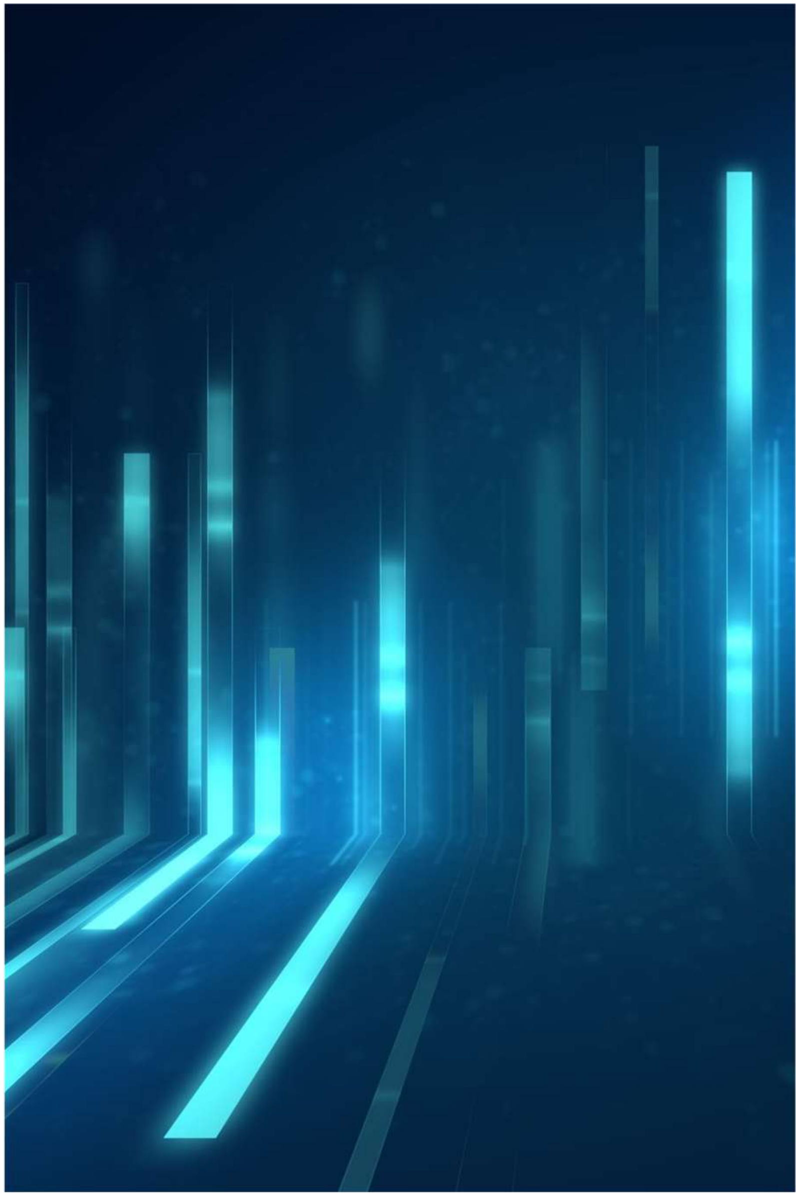
We received the 2026 payment (for FY25)



Ambulance/Transport Revenue
$7.1M – 5% of Total

Forecasted based on three-year average, plus an inflationary adjustment

Reminder: 2025 policy update requires inflationary rate adjustment (administratively).



Next Steps and Discussion

July 21st:

1. Economic Data (CPI Released today)
2. Expenditure Forecast
3. Roadmap Accountability